

ALEXANDER JOSEPH ALFANO

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– SENIOR LAWYER –

*INTERNATIONAL & DOMESTIC TAXATION, CORPORATE AND COMMERCIAL LAW, ASSET PROTECTION,
ESTATE PLANNING AND FINANCIAL PRIVACY, CAPITAL MARKET ANALYSIS, PRIVATE EQUITY FINANCING,
OIL, GAS & ENERGY LAW, COMMERCIAL CONTRACTS*

PROFESSIONAL RÉSUMÉ

Alexander is a highly experienced, knowledgeable and commercially focused multilingual attorney with over two decades of experience in international commercial transactions. Alexander has represented various clients with project financing, energy projects, corporate mergers and acquisitions, commercial contracts, private equity and fund formation/administration.

Alexander earned his *Juris Doctor* (J.D.) degree in 1993 from Saint Thomas University in Miami, Florida. He was inducted into the Florida Bar in October 1993 and into the New York Bar in July 2016. Alexander has been practicing law continuously since October 1993.

Alexander is also a member of the Federal Bar and is duly licensed to practice in the US District Court for the Southern District of Florida and the Southern District of New York.

In the year 2000 Alexander earned a *Master Degree in the Science of Taxation* from Florida International University in Miami, Florida. This Master degree in Taxation has enabled Alexander to provide financial advice and tax planning to clients for over fifteen years.

Over the last decade Alexander has developed specializations in asset protection strategies, financial privacy, anti-money laundering regulatory regimes, international banking protocol and practices, negotiating financial and payment instruments, estate planning, tax planning, and corporate governance.

In this ever-expanding global economy Alexander has paid special attention to developing regulatory frameworks in both domestic and international law, commerce and banking. Alexander benefits from affiliate relationships with attorneys and consultants in major international financial centers.

Alexander is specially trained in the procedures and protocols for serving as a fiduciary and settlement agent in international commercial transactions. Alexander has broad experience with the legal issues of working within a global supply chain of manufacturers and retailers operating in the global marketplace. Alexander understands the complex legal issues that arise in cross-border transactions and he possesses the training and infrastructure that enables him to assist clientele in offshore jurisdictions that are working with US businesses and entities.

Alexander has worked in private practice with leading international law firms based out of offices in Miami, Europe and several Latin American cities, gaining a wide experience of projects and industries, as well as different legal jurisdictions and varied cultures.

Alexander offers services as a boutique advisory law firm that has advised clients on a range of assignments in the United States, Latin America and Europe.

Alexander is a highly motivated and capable individual, comfortable interacting with boards of directors and senior management, as well as managing external legal advisors in diverse work areas and interpreting such advice in practical terms to commercial members of the team.

Alexander is recognized as a problem-solver and is comfortable working under pressure and in challenging environments.

Alexander is a highly effective communicator, both verbally and in writing, and has proven to be capable of developing and managing both legal and compliance functions with considerable success.

Alexander also employs his technical expertise to leverage his extensive network of contacts in the areas of international law and international finance.

His specializations and experience are in the following fields of practice:

- Trusts and Estates
- Domestic and International Asset Protection and Financial Privacy
- Trade & Finance
- Domestic and International Contracts and Agreements
- US and International Tax
- US Immigration and Trade
- Private Equity
- International Trade Logistics
- Fund Formation, Project Finance /Project Development
- Power, Energy, Oil and Gas
- Offshore Banking/Trusts
- Leveraged Financing
- Corporate Equity Structuring, Corporate Governance, Corporate Compliance
- Capital Market Analysis for Institutional Investors
- Futures and Commodities (*National Futures Association* - Series 3 License - Application Pending)

PROFESSIONAL EXPERIENCE

Financial Legal Group, Inc., a Florida corporation *Founding Partner*

Alexander J. Alfano, Esquire
(www.alexanderalfano.com)
(www.financiallegalgroup.com)

March 1994 to Present
(Coral Gables, Florida)

The law firm was established in March 1994 by Alexander and is a boutique investment advisory firm based out of the Coral Gables, Florida.

Alexander has been instrumental in building a steady book of business within the law firm, using his extensive network of contacts in the United States, Latin America and Europe in the banking, energy and private equity sectors.

Alexander has worked on numerous energy transactions, corporate organization, project development arrangements, joint ventures and leveraged financing and commercial trade initiatives.

Alexander has worked with major international banks with regard to loans and underlying investments that have been impacted by the global economic crisis, in particular with regard to lending by those institutions to US and European-based entities.

Alexander has gained valuable insights into building and maintaining a business, and this has further developed his commercial understanding of investments in addition to his extensive legal background.

Alexander is seen as a valuable contributor to his clients, and many of his clients have provided the law firm with repeat business.

Alexander is general corporate legal counsel for certain offshore law firms, corporate and fiduciary organizations and corporations where he renders legal services to clients.

Alexander has worked with projects managing and underwriting municipal bonds for governmental projects in the US and overseas in conjunction with sovereign state actors as well as private equity groups. Alexander has negotiated land-use infrastructure projects, alternative energy projects, and clean energy technologies.

Alexander is also specialized in commodities transactions, particularly in the oil and gas industry, and the attendant issues involved in trading through specialized financing arrangements and supply-chain financing programs. To expand his reach in the commodities and futures industry Alexander has applied for registration with the *National Futures Association* (NFA), the *Commodities and Futures Trading Commission* (CTFC) and *Series 3* licensure (futures and commodities).